Community Living Kingston and District

Financial Statements
For the year ended March 31, 2017



Community Living Kingston and District Financial Statements For the year ended March 31, 2017

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Independent Auditor's Report

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To the Members of Community Living Kingston and District

Report on the Financial Statements

We have audited the accompanying financial statements of Community Living Kingston and District which comprise the statements of financial position as at March 31, 2017 and March 31, 2016 and the statements of fund balances, operations and cash flows for the years ended March 31, 2017 and March 31, 2016 and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Community Living Kingston and District as at March 31, 2017 and March 31, 2016 and its financial performance and its cash flows for the years ended March 31, 2017 and March 31, 2016 in accordance with Canadian accounting standards for not-for-profit organizations.

Chartered Professional Accountants
Licensed Public Accountants

Kingston, Ontario June 19, 2017



Community Living Kingston and District Statement of Financial Position

March 31	Program Fund	Capital Fund	Association Fund	Child Care Fund	2017	2016
ASSETS						
Current						
Cash and bank (Note 1)	\$ 345,396	\$ 317	\$ 509,378	\$ -	\$ 855,091	\$ 670,837
Cash and bank - investments (Note 2)	-	-	219	_	219	300,247
Accounts receivable	383,070	-	31,842	-	414,912	523,995
Due from M.C.S.S.	145,744	-	•	-	145,744	223,675
Prepaid expenses	229,176	-	. •	•	229,176	111,160
Investments (Note 2)	•	-	320,979	-	320,979	250,000
Due from Program Fund	•	-	226,421	2,771	229,192	-
Due from Capital Fund	2,052,024	-	353,817	-	2,405,841	1,708,739
Due from Association Fund	-	-	-	-	•	27,145
Due from Child Care Fund		-	•	•	-	354
	3,155,410	317	1,442,656	2,771	4,601,154	3,816,152
Other assets						
Investments (Note 2)	-	-	523,034	-	523,034	685,829
Capital assets (Note 3)	-	3,293,369		-	3,293,369	3,092,579
, ,		 -			0,200,000	
	-	3,293,369	523,034	-	3,816,403	3,778,408
	¢ 2.455.440	£ 2 202 eec	£ 4 00F 000	A 0.754	A.O. 44 T. T CT	A 77 17 17 17 17 17 17 17 17 17 17 17 17
	\$ 3,155,410	\$ 3,293,686	\$ 1,965,690	\$ 2,771	\$ 8,417,557	\$ 7,594,560



Community Living Kingston and District Statement of Financial Position

	Program	Capital	Association	Child Care		
March 31	Fund	Fund	Fund	Fund	2017	2016
LIABILITIES AND FUND BALANCES						
Current						
Accounts payable and accrued liabilities Salary, payroll and part-time vacation	\$ 624,774	\$ -	\$ -	\$ -	\$ 624,774	\$ 520,743
payable (Note 4)	775,441	-	-	-	775,441	794,249
Full-time vacation and lieu payable (Note 5)	582,447	•	-		582,447	570,299
Unearned revenue	19,690	•	•	-	19,690	17,317
Funds held in trust	130,271	•	152,561	-	282,832	237,204
Due to Association Fund	226,421	353,817	-	-	580,238	353,817
Due to Program Fund	-	2,052,024	•	-	2,052,024	1,382,421
Due to Child Care Fund	2,771	-	-	-	2,771	· · ·
Demand loan payable (Note 6)	-	•	-	-	<u> </u>	410,364
Long-term	2,361,815	2,405,841	152,561	-	4,920,217	4,286,414
Deferred contributions related to capital assets (Note 7)	<u> </u>	1,118,547	-	_	1,118,547	995,925
	2,361,815	3,524,388	152,561	-	6,038,764	5,282,339
Fund balances						
Externally restricted	793,595	-	-		793,595	542,961
Net assets invested in capital assets	•	(230,702)	-	- -	(230,702)	(22,111
Unrestricted	-	-	1,813,129	2,771	1,815,900	1,791,371
	793,595	(230,702)	1,813,129	2,771	2,378,793	2,312,221
	\$ 3,155,410	\$ 3,293,686	\$ 1,965,690	\$ 2,771	\$ 8,417,557	\$ 7,594,560



Director: __

Director: __

Community Living Kingston and District Statement of Fund Balances

For the year ended March 31	Program Fund	Capital As Fund	sociation Fund	Child Care Fund	2017	2016
Fund balances, beginning of the year	542,961	(22,111) \$	1,791,725	\$ (354) \$	5 2,312,221	\$ 2,318,072
Excess of revenues over expenditures (expenditures over revenues) for the year	250,634	(208,591)	21,404	3,125	66,572	(5,851)
Fund balances, end of the year	\$ 793,595 \$	(230,702) \$ °	1,813,129	\$ 2,771 \$	2,378,793	\$ 2,312,221



Community Living Kingston and District Statement of Operations

				Fund	2017	2016
Davience						
Revenues Grants - Provincial	\$13,817,640	¢	\$ -	\$ -	642 047 040	£40.705.040
Other recoveries	1,037,856	Ψ -	144,688	\$ - 27,962	4 , ,	
Grants - Municipal	1,037,000	•	144,000	849,578	1,210,506	1,260,443
Rent and food recoveries	767,356	_	_	049,570	849,578 767,356	834,177
Sales	101,330	-	180,608	-	180,608	771,459 154,396
Co-op recoveries	-	_	87,128	_	87,128	83,134
Amortization of deferred	-	_	07,120	_	07,120	03,134
contributions (Note 7)	_	100,738	_	_	100 720	92.060
Fees	57,52 3	100,736	6,000	•	100,738	83,069
Fundraising	37,323	•	9,244	•	63,523	62,533
Interest	5,195	-	16,196	-	9,244	34,492
Donations	3,193	_	19,364	•	21,391	27,826
Unrealized gains on	•	•	15,304	•	19,364	6,212
investments	_	_	1,137		1,137	1 624
Memberships	_	_	80	-	80	1,624 230
Loss on disposal of assets	_	(6,216)		_		
Loss on disposal of assets		(0,210)			(6,216)	(10,890)
	15,685,570	94,522	464,445	877,540	17,122,077	16,094,547
Expenditures						
Salaries and benefits	11,749,363	-	267,840	416,999	12,434,202	11,714,290
Purchased services	1,506,352	_	35,543	366,140	1,908,035	1,758,089
Rent	417,409	-	19,951	20,520	457,880	444,034
Property costs	447,156	_	8,208	4,284	459,648	443,459
Associate families	283,746	-	0,200	-1,20-1	283,746	279,125
Amortization of capital assets		300,121		•	300,121	258,029
Transportation costs	205,495	-	21,273	44	226,812	234,509
Food	236,512	-	,		236,512	233,793
Staff travel	190,276		9,039	11,000	210,315	223,392
Supplies	201,090		7,950	8,692	217,732	196,289
Equipment costs	127,819	-	26,612	8,121	162,552	148,255
Insurance	93,131	-	225	5,325	98,681	95,137
Staff training	29,639		333	518	30,490	33,524
Fundraising	-	•	20,495	•	20,495	27,740
Interest and bank charges	5,292	•	•	•	5,292	5,088
Interest on long-term debt Allocation of donations	•	2,992	-	-	2,992	4,356
to trust accounts	_	_	_	_	_	1,289
Administration allocation	_	_	_	_	=	1,209
(Note 9)	(58,344)	-	25,572	32,772	•	•
	15,434,936	303,113	443,041	874,415	17,055,505	16,100,398
Excess of revenues over					,,,	
expenditures (expenditures over revenues) for the year	\$ 250.634	\$ (208,591)	\$ 21,404	\$ 3,125	\$ 66,572	\$ (5,851)



Community Living Kingston and District Statement of Cash Flows

For the year ended March 31	Program Fund	Capital Fund	Association Fund	Child Care Fund	2017	2016
Cash flows from operating act Excess of revenues over expenditures (expenditures						
over revenues) for the year		\$ (208,591)	\$ 21,404	\$ 3,125	\$ 66,572	\$ (5,851)
Adjustments for items not involving cash Amortization of deferred						
capital contributions Amortization of capital assets Loss on disposal of capital	- -	(100,738) 300,121	-	•	(100,738) 300,121	(83,069) 258,029
assets	-	6,216	-	-	6,216	10,890
Unrealized (gain) loss on investments	-	-	(1,137)	-	(1,137)	(1,624)
Loss on disposal of investments	-		270	•	270	2,432
	250,634	(2,992)	20,537	3,125	271,304	180,807
Changes in non-cash workin capital balances	g	(-//		-,	2,55.	,
Accounts receivable	104,132	•	4,951	-	109,083	(35,070)
Due from M.C.S.S.	77,931	-	-	•	77,931	(217,675)
Prepaid expenses Accounts payable and	(118,016)	-	-	•	(118,016)	(16,248)
accrued liabilities Salary, payroll and part-time	104,031	-	-	-	104,031	89,756
vacation payable Full-time vacation and lieu	(18,808)	•	-	-	(18,808)	(88,623)
payable	12,148	-	-	-	12,148	17,883
Unearned revenue	2,373	-	-	•	2,373	(9,147)
Trust funds		-	-	-	-	(1,057)
Funds held in trust	54,733	•	(9,105)	-	45,628	50,750
	469,158	(2,992)	16,383	3,125	485,674	(28,624)
Cash flows from investing active	vities					
Purchase of capital assets	-	(507,127)	-	•	(507,127)	(760,333)
Purchase of investments Proceeds on sale of	-	•	(341,626)	•	(341,626)	(59,367)
investments Change in accrued Interest	-	•	428,161 6,148	•	428,161	335,000
Change in accided interest	<u> </u>	(507,127)	92,683	<u> </u>	6,148 (414,444)	529 (484,171)
		(307,127)	92,003		(414,444)	(404,171)
Cash flows from financing active Net advance and repayment of						
long-term debt	•	(410,364)	-	-	(410,364)	410,364
Deferred capital contributions	•	223,360	-	•	223,360	176,420
Interfund	(440,411)	697,102	(253,566)	(3,125)	•	
	(440,411)	510,098	(253,566)	(3,125)	(187,004)	586,784
ncrease (decrease) in cash and cash equivalents during the year	28,747	(21)	(144,500)		(115 774)	72.000
•	20,141	(21)	(177,500)	•	(115,774)	73,989
Cash and cash equivalents, beginning of year	316,649	338	654,097		971,084	897,095
Cash and cash equivalents, end of year	\$ 345,396 \$	317	\$ 509,597	\$ -	\$ 855,310	\$ 971,084
0. 100.	+ + + + + + + + + + + + + + + + + + + 		7 000,001		+ 000,010	* VICO

Community Living Kingston and District Summary of Significant Accounting Policies

March 31, 2017

Nature of Association

Community Living Kingston and District (the "association") engages in a wide range of activities that contribute toward the development of capacity in the community to include people with intellectual disabilities in every facet of life. The association delivers disability supports that generally fall into the following groups:

- Residential services ranging from differential assistance to enable individuals to establish their own homes to providing living arrangements with 24-hour staff support.
- Family support to enable families to include a child or adult member with intellectual disability.
- Childcare consulting and resource support to enable licensed childcare programs throughout Frontenac County to include children with special needs.
- Day programs to enable individuals who are not in the work force to contribute to the community as participating members and as volunteers.
- Employment support and assistance to individuals seeking to gain and maintain jobs.

The association is incorporated under the Ontario Corporations Act as a not-for-profit association and is a registered charity. The association is exempt from income taxes under sub-paragraph 149(1)(f) of the Canadian Income Tax Act. Membership in the association is open to residents of Kingston and surrounding townships. The authority of ownership by the members is delegated to a Board of Directors elected from among their members. The members hold their elected representatives subordinate and accountable in accordance with the bylaws. The Board of Directors governs by means of policy development and enforcement. Policy gives direction and sets limits upon what employees and members may or may not do within the association.

Basis of Accounting

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations.



Community Living Kingston and District Summary of Significant Accounting Policies

March 31, 2017

Fund Accounting

Accrual accounting and the deferral method of accounting are applied to revenue contributions within the following funds:

The *Program Fund* reports those activities related to programs subsidized by the Provincial Government which includes family support services, residential services and adult day programs.

The Capital Fund reports on the transactions related to the association's capital assets.

The Association Fund contains all other activities and programs not funded through a provincial or municipal annual service contract and includes fundraising activities, co-operative services, employment supports and other activities.

The *Child Care Fund* reports those activities subsidized by the municipality of the City of Kingston, specifically the Resource Consultant Program.

Program Fund

The Program Fund receives most of its funding from the Ministry of Community and Social Services (M.C.S.S.) under the Services and Supports to Promote the Social Inclusion of Persons with Developmental Disabilities Act and the Ministry of Children and Youth Services (M.C.Y.S.) under the Child and Family Services Act. A funding surplus of any individual program supported by either of these Ministries may be used to offset deficits in other Ministry supported programs that are within the same Executive and Allotment transfer control and within the same legislation. Deficits, if any, in excess of approved Ministries funding must be financed by the association from its own fundraising resources.

Capital Assets

Purchased capital assets are recorded at cost, while contributed capital assets are recorded at fair value at the date of contribution. Amortization based on the estimated useful life of the asset is calculated as follows:

Buildings - 30 years straight-line basis
Vehicles - 5 and 10 years straight-line basis
Equipment - 5 years straight-line basis
Computer software - 2 years straight-line basis
Leasehold improvements - 10 years straight-line basis

Revenue Recognition

Restricted contributions, which include contributions for capital assets and forgivable loans, are recorded as deferred revenue in the appropriate fund and this deferred revenue is transferred to earned revenue in the year in which related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable, if the amount to be received can be reasonably estimated and collection is reasonably assured. Investment income is recognized as revenue when earned.



Community Living Kingston and District Summary of Significant Accounting Policies

March 31, 2017

Volunteer Services

The work of the association benefits from the voluntary services of many members of the community. Since these services are not normally purchased by the association and because of the difficulty of determining their fair value, volunteer services are not recognized in these financial statements.

Use of Estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenditures during the reporting period. Actual results could differ from management's best estimates as additional information becomes available in the future.

Estimates have been made by management within these financial statements primarily in relation to accounts receivable, due from M.C.S.S., prepaid expenses, long-term investments, capital assets, accounts payable and accrued liabilities, salary, payroll and part-time vacation payable, full-time vacation and lieu payable and unearned revenue.

These estimates and assumptions are reviewed periodically and as adjustments become necessary they are reported in the periods in which they become known.

Cash and Cash Equivalents

Cash and cash equivalents are represented by deposits and overdraft balances held at Canadian banking institutions.

Investments

All investments are adjusted to fair value at each reporting date with unrealized gains and losses being reported as a change in the current year's statement of operations.



March 31, 2017

1. Cash and Bank

The association's bank accounts are held at one chartered bank. Those bank accounts with an average monthly balance of over \$25,000 earn interest at bank's prime rate less 2.25% and those over \$1,000,000 earn interest at bank's prime rate less 2.00%.

At March 31, 2017, the association had the following credit facilities available:

	_	2017	 2016
US Bank corporate Visa	\$	186,000	\$ 168,500
RBC corporate Visa		20,000	20,000
RBC revolving demand facility		500,000	500,000
RBC revolving demand facility by way of Letters of Guarantee RBC revolving demand facility by way of term loans and lease		100,000	100,000
line of credit		250,000	 250,000
	\$	1,056,000	\$ 1,038,500

The US Bank corporate Visa card is due on demand and bears a delinquency fee of 2.5% of amounts past due, calculated and payable monthly. This credit facility is unsecured.

The RBC corporate Visa is due on demand and bears interest at 18.5%, calculated and payable monthly. This is secured by a general security agreement covering all assets except real property.

The RBC revolving demand facility is due on demand and bears interest at the bank's prime rate, calculated and payable monthly. This is secured by a general security agreement covering all assets except real property.

The RBC revolving demand facility by way of Letters of Guarantee includes the following conditions:

- Each issued Letter of Guarantee shall expire on a Business Day and shall have a term of not more than 365 days.
- Any amount that is not paid when due hereunder shall, unless interest is otherwise payable in respect thereof in accordance with the terms of this agreement or the instrument or contract governing same, bear interest at a fee to be quoted at the time of borrowing.

The RBC revolving demand facility by way of term loans and lease line of credit specific repayment terms will be determined at the time of borrowing but has a maximum repayment term of six years and will bear interest at bank prime plus 0.5%.



March 31, 2017

2. Long-term Investments

	 2017	2016
CIBC Wood Gundy's Asset Advantage Account		
Investments Less: Current investments maturing within 12 months Less: Cash balance	\$ 844,232 (320,979) (219)	\$ 1,236,076 (250,000) (300,247)
Long-term investments	\$ 523,034	\$ 685,829

Investments are comprised of bonds and government investment certificates (GICs) with effective interest rates of 0.40% to 2.75% (2016 - 1.05% to 2.75%). Interest is receivable on a monthly, semi-annual, annual and maturity basis with various maturity dates no later than November 2019.

The CIBC Wood Gundy's Asset Advantage Account has an authorized margin account limit of up to 99% of the market value of the investments held within the account, due on demand and bears interest at bank's prime rate plus 0.75% (interest rate is determined by both Investment Dealers Association of Canada Regulations and CIBC Wood Gundy internal "house" policies), calculated and payable monthly. This credit facility is secured by the investments held within the account.

3. Capital Assets

•	 		2017	2016
	Cost	 cumulated nortization	Net Book Value	Net Book Value
Land Buildings Vehicles Equipment Computer software Leasehold improvements	\$ 629,266 3,747,493 1,008,000 676,050 232,436 142,723	\$ 1,809,033 406,144 588,949 200,047 138,426	\$ 629,266 1,938,460 601,856 87,101 32,389 4,297	\$ 629,266 1,956,090 331,467 80,239 79,226 16,291
	\$ 6,435,968	\$ 3,142,599	\$ 3,293,369	\$ 3,092,579

During the year, capital assets were acquired at an aggregate cost of \$507,127 (2016 - \$760,333), \$507,127 (2016 - \$179,680) paid in cash.

4. Salary, Payroll and Part-Time Vacation Payable

Of the \$775,441 in salary, payroll and part-time vacation payable reported on the Statement of Financial Position, \$179,088 is due to the Canada Revenue Agency in the form of source deductions including EI, CPP and income taxes.



March 31, 2017

5. Full-time Vacation and Lieu Payable

The M.C.S.S. does not recognize vacation and lieu payable as an expense unless the amounts are paid to employees within one month after year-end. The excess amount of \$582,447 (2016 - \$570,299) has been recorded as a liability of the association as at March 31, 2017. It is management's opinion that if the vacation and lieu payable is paid out in future years the liability would be funded by the M.C.S.S. at the time of payment. Management has not recognized this amount of potential funding as an asset because it is only receivable when payment is made.

6. Demand Loan Payable

		2017	2016
Royal Bank, prime, payable in full on May 31, 2016, secured by building with net book value of \$567,226	\$	- \$	410,364
Less amounts due within one year included in current liabilities		<u> </u>	410,364
	\$	- \$	-

7. Deferred Contributions Related to Capital Assets

Deferred contributions reported in the Capital Fund include the unamortized portions of contributed capital assets and restricted contributions, including forgivable loans, with which some of the association's assets were originally purchased. The changes for the year in the deferred contributions reported in the Capital Fund are as follows:

	_	2017	2016
Balance, beginning of year	\$	995,925	\$ 902,574
M.C.S.S capital investment in Davis Drive - Splinter Court basement upgrade - vehicles		70,000 153,360	176,420 - -
Amounts recognized as amortization of deferred contribution for the year	_	(100,738)	(83,069)
Balance, end of year	\$	1,118,547	\$ 995,925

The deferred contributions related to capital assets, excluding forgivable CMHC loans, are amortized in future years at the same rate as the amortization of the related assets.



March 31, 2017

8. Commitments

The association has annual rental commitments for equipment as well as office and operations facilities expiring no later than September 2021.

The minimum annual lease payments for the next four years are as follows:

2018	\$ 215,476
2019	106,431
2020	9,663
2021	 757
	\$ 332,327

9. Re-allocation of Administration Expenditures

Administration expenditures are re-allocated between the Program Fund, Association Fund and Child Care Fund proportionate to their share of actual expenditures. The Child Care Fund allocation is capped at a maximum of \$32,772 per budget approval from the City of Kingston.

	2017	2016
Program Fund	93.6 %	93.3 %
Association Fund	3.6 %	3.0 %
Child Care Fund	2.8 %	3.7 %
	100.0 %	100.0 %

10. Cash and Cash Equivalents

Cash and cash equivalents can be broken down as follows:

	Program Capital Association		Child Care			
For the year ended March 31	Fund	Fund	Fund	Fund	2017	2016
Represented by:		-				
Cash and bank \$	345,396	\$ 317	\$ 509,378	\$ - \$	855,091 \$	670,837



March 31, 2017

11. Financial Instruments

Financial instruments are financial assets or liabilities of the association where, in general, the association has the right to receive cash or another financial asset from another party or the association has the obligation to pay another party cash or other financial asset.

Financial instruments consist of cash and bank, accounts receivable, due from M.C.S.S., investments, accounts payable and accrued liabilities, salary, payroll and part-time vacation payable, full-time vacation and lieu payable and long-term debt.

The association initially recognized its financial instruments at fair value and subsequently measure them at amortized cost, with the exception of investments which are subsequently measured at fair value.

Financial assets measured at cost or amortized cost are tested for impairment at the end of each year and the amount of the write-down is recognized in net income. The previously recognized impairment loss may be reversed to the extent of the improvement and the amount of the reversal is recognized in net income. The reversal may be recorded provided it is no greater than the amount that had been previously reported as a reduction in the asset and it does not exceed original cost.

As a result of holding financial instruments, the association is exposed to investment risk, market risk and interest rate risk. The following is a description of those risks and how the association manages its exposure to them.

Investment Risk Management

Risk management relates to the understanding and active management of risks associated with all areas of the business and the associated operating environment. Investments are primarily exposed to interest rate and market risk.

The association mitigates these risks with an investment policy designed to limit exposure and concentration while achieving optimal return within reasonable risk tolerances. The policy limits investments to bonds or guaranteed investment certificates and any bond purchased must be rated by the Standard and Poor's bond rating service as at least "A" and 60% of the total bond portfolio at any one time must be rated at least "AA" or "AAA".

Market and Interest Rate Risk

The risks associated with the investments are the risks associated with the securities in which the funds are invested. The value of equity securities changes with stock market conditions, which are affected by general economic and market conditions. The value of securities will vary with developments within the specific companies or governments which issue the securities. The value of fixed income securities will generally rise if interest rates fall and fall if interest rates rise. Changes in interest rates may also affect the value of equity securities.

